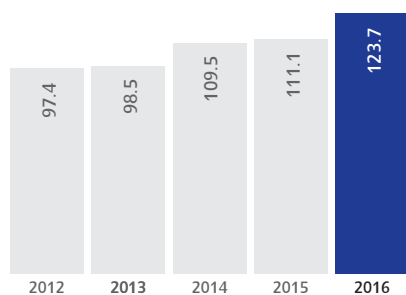


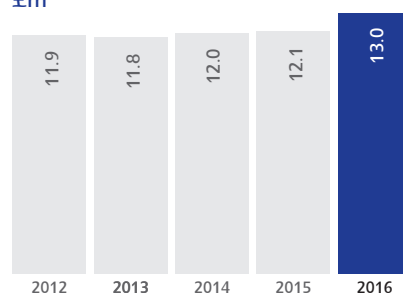
Five Year Financial Summary

	2012 £'000	2013 £'000	2014 £'000	2015 £'000	2016 £'000
Revenue					
Continuing	97,399	98,479	109,496	111,125	123,725
Discontinued	5,818	–	–	–	–
Total	103,217	98,479	109,496	111,125	123,725
Adjusted profit[†]					
Continuing	11,876	11,806	11,954	12,079	13,028
Discontinued	(2,692)	–	–	–	–
Total	9,184	11,806	11,954	12,079	13,028
Continuing adjusted diluted EPS[‡]	12.95p	12.17p	12.80p	14.73p	15.24p
Dividend per share	5.20p	5.50p	5.82p	6.10p	6.40p
Net assets	109,180	114,808	116,036	124,154	132,967
Net cash	12,639	14,625	10,037	10,021	5,166

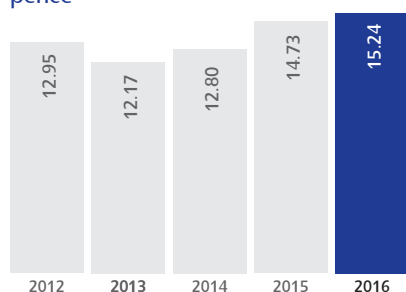
Continuing revenue
£m



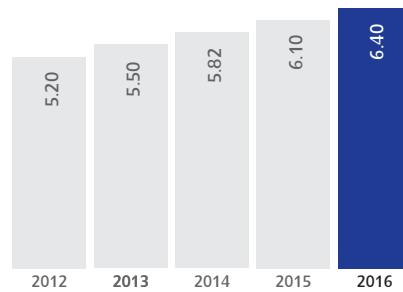
Continuing adjusted
profit[†]
£m



Continuing adjusted
diluted EPS[‡]
pence



Dividend per share
pence



† Adjusted profit is profit before taxation, amortisation of acquired intangible assets, impairment of goodwill and other highlighted items. 2014 and earlier has been restated to add back internally generated intangible asset amortisation to continuing adjusted profit.

‡ Continuing adjusted diluted EPS is calculated from continuing adjusted profit with tax on continuing adjusted profit deducted. Again 2014 and earlier has been restated to reflect the change in treatment of internally generated intangible asset amortisation.